Barracuda Cyber Warranty

Financial protection against spear phishing, ransomware, and BEC for MSPs and clients

Protecting customers' digital assets is an expensive and difficult task. This is why Barracuda has partnered with Cork to enable MSPs to provide a comprehensive cybersecurity-as-a-service offering that includes financial protection with Barracuda Cyber Warranty.

Simplified cyber warranty for MSPs

Unlike cyber insurance, Barracuda Cyber Warranty is integrated with Barracuda XDR to provide real-time monitoring to provide an inside-out approach to underwrite the cyber risk of the protected environment. This approach differs from traditional cyber insurance, which relies on questionnaires or outside-in pen testing to understand a customer's security stance, which can be time-consuming. Our unique monitoring approach provides up-to-date visibility into an MSP's customer security posture, including their warranty status.

Enable financial peace of mind

Provide an all-in-one managed security service to customers that includes not only 24/7/365 monitoring across all major attack surfaces, but the final layer of defense-in-depth security — financial protection. By combining Barracuda XDR with a cyber warranty, MSPs can offer differentiated value and elevate security service offerings to customers.

Streamline service delivery

The same technology used by Barracuda XDR to identify security risks is used to facilitate warranty underwriting, eliminating the need to add new infrastructure or applications to offer the warranty. Barracuda XDR automatically sends all relevant data for a licensed warranty customer to Cork, the warranty underwriter, reducing the time required to underwrite coverage or to fulfill claims.

Part of the Barracuda XDR multi-layered security family:

XDR - an eXtended visibility, Detection & Response platform that is backed by a group of tenured security experts in a 24x7 Security Operations Center (SOC), providing proactive cybersecurity-as-a-service for MSPs.

XDR Endpoint Security - Unifies and extends detection and response capability to endpoints, protecting them from common endpoint threats, including malware and ransomware.

XDR Email Security - Proactively monitor existing email security solution to enhance protection against spear phishing, business email compromise (BEC), and more.

XDR Cloud Security - Secure customers' cloud environments from unauthorized access to cloud mailboxes, admin changes in the environment, impossible logins, and brute force attacks.

XDR Network Security - Detect potential threat activity on customer's network such as command-and-control connections, denial-of-service attacks, data exfiltration, and reconnaissance.

XDR Server Security - Protect customers' critical servers from attacks such as password sprays, brute force attacks, and privilege escalation.

Cyber Warranty - Financial protection that puts MSP and SMB needs first. Through the use of the Barracuda XDR solution suite, it streamlines application and claim process, speeding the process time from months to days.

For more information visit: barracudamsp.com/barracuda-xdr

The Barracuda Cyber Warranty advantage:

	BARRACUDA CYBER WARRANTY	CYBER INSURANCE
UNDERWRITING	Active analysis based on data and telemetry provided by Barracuda XDR to determine underwriting covered by Cork in days.	Paper questionnaire after submitting a claim often delays the time to payout from days to months.
DEDUCTIBLE	$0	$10,000+
COVERAGE	Top-of-mind attacks and loss scenarios for small-and-medium-sized businesses (SMBs) such as ransomware, spear phishing, and business email compromise.	Broad, extensive coverage to generalized cyber risks that are unlikely to benefit SMBs.
ACTIVE-RISK MONITORING	Always-on, real-time risk monitoring.	None
CLAIMS PROCESS	Weeks	Months
SOLD BY	MSPs	Broker
STRUCTURE	Insurance company backed by rated reinsurance provider.	

Barracuda XDR product family:

Cloud Security	Email Security	Endpoint Security	Network Security	Server Security	Cyber Warranty

MSP

Barracuda®

Your journey, secured.

About Barracuda MSP

As the MSP-dedicated business unit of Barracuda Networks, Barracuda MSP enables IT managed service providers to offer multi-layered security and data protection services to their customers through our award-winning products and purpose-built MSP management platforms. Barracuda MSP's partners-first approach focuses on providing enablement resources, channel expertise, and robust, scalable MSP solutions designed around the way managed service providers create solutions and do business. Visit barracudamsp.com for additional information.

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